

LuxCloud

TRUST · ENABLE · SCALE



MICROSOFT EXCHANGE 2013

PRODUCT SHEET

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Version 1.1

1. Solutions benefits

1.1. For the customer

1.1.1. General benefits

Microsoft Hosted Exchange 2013 – Increase user productivity and keep your organization safe, while maintaining the control you need.

Exchange gives the end-user easy access to emails, calendar, contacts, task lists and documents from anywhere and from any device or platform. Traditional Microsoft Exchange solutions reside within the company IT infrastructure and, by default, can only be accessed from within the internal network. This is fine, as long as your employees work exclusively from the office.



As soon as employees need to get more mobile, internally hosted solutions become a barrier for your business development. How do you access your information and documents from the outside? How do you arrange follow-up appointments and check your colleagues' availabilities while being in external meetings? That's not possible as your IT infrastructure has been designed to prevent outside access.

Traditional exchange solutions also create serious problems as soon as your business faces unforeseen growth. Hardware resources like storage and computing power will quickly reach their limits, forcing you to invest in additional IT equipment and software licenses and get them running. This is where Microsoft Hosted Exchange 2013 offers its main added value. There is no need for new hardware software licenses, or Microsoft Exchange knowledge; you can forget lengthy deployment times or laborious security, upgrade and patch management processes.

1.2. For the sales partners

1.2.1. General information

Maintaining a Microsoft Exchange environment professionally and efficiently is a very demanding job as it takes a lot of time whilst requiring constant evaluation. With Microsoft Hosted Exchange 2013, you will be able to offer the industry leading mail solution without requiring any upfront investment from you or your customer. Since it is integrating with other Microsoft services like SharePoint and Office WebApps you will be able to easily upsell more and more valuable services.

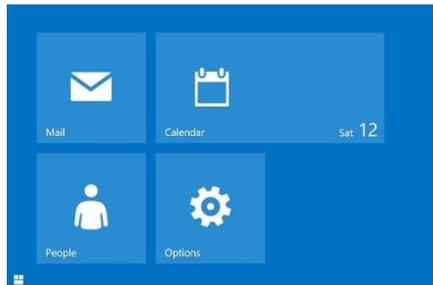


With Hosted Exchange 2013 offer your customers business email, calendar, and contacts all of which accessible from their PC, phone, and web browser. Hosted Exchange 2013 lets your customers increase their productivity and safeguard their organization while maintaining the control they need. Run their email on our Hosted Exchange 2013 platform which includes redundant servers and is protected by anti-malware and anti-spam filters.

1.2.2. Mail, contacts, calendars and files

Hosted Exchange 2013 is more than just an email system; it is a powerful collaboration tool. Your customers can manage contacts, calendars, tasks and email whether they are at their desk or on the go. Because it is hosted in the cloud, your customers don't need to manage servers yet gain the benefits of backups and data security.

With Hosted Exchange they increase staff productivity and drive costs down. Hosted Exchange 2013 is one of our most popular service modules, it helps you to increase your ARPU while decreasing customer churn.



1.2.3. Multi-device access

Web access



Give your customers access to email, calendar and tasks from anywhere using any major web browser while they get instant updates to their desktop and mobile devices.



Desktop access

Microsoft Outlook and Exchange is the perfect match. Let your customers unlock all the features and functionality of Outlook combined with Hosted Exchange.



Mobile access

Don't be tied to your desk. ActiveSync for iPhone, Windows devices and Android lets your customers send and receive email, access appointments and collaborate with staff when they're on the go.

1.2.4. Target market and potential customers

The target market for Hosted Exchange includes small to medium-sized businesses (SMBs) and small office/home office (SOHO). With tools for flexible business modeling, you can offer a broad range of services that goes from basic email up to higher value services such as providing additional storage, hosting personal domains, and calendars.

The ideal Exchange customer profile

- Decentralized small to medium-sized businesses (multiple offices, home offices, traveling sales staff)
- Businesses currently running in-house Exchange 5.5/2003/07/2010
- Smaller clients looking to provide enterprise-grade functionalities
- Highly collaborative, customer-intensive verticals
- Committed to hosting and subscription-based pricing model
- Wants to pay monthly, not buy a complete on premise exchange solution
- Looking for reporting and analytics as well as on-demand access to information
- Interested in strong customer support
- Wishing for partnership and not just a vendor relationship
- Willing to pay for value

1.3 Technical specifications

	Exchange Basic	Exchange Business	Exchange Enterprise
	1	1	1
Global parameters			
DNS hosting	Unlimited	Unlimited	Unlimited
Traffic limit	Unlimited	Unlimited	Unlimited
Exchange features			
Mail folders	Personal	Shared	Shared
Contacts	Personal	Shared	Shared
Address list	Global	Shared	Shared
Tasks	Personal	Shared	Shared
Calendar	Personal	Shared	Shared
Mailboxes parameters per user			
Mail disk space increment	5 GB	25 GB	50 GB
SharePoint disk space increment	-	-	1 GB
Number of mailboxes	1	1	1
Maximum allowed size	Unlimited	Unlimited	Unlimited
Exchange access			
Outlook web access	Yes	Yes	Yes
IMAP4, POP3	Yes	Yes	Yes
Mobile active sync	No	Yes	Yes
Outlook MAPI access	No	Yes	Yes
Office Outlook client	N/A	Option	Option